

# TABLE OF CONTENTS



- Doc. 01 Cover Sheet
- Doc. 02 Introduction Page
- Doc. 03 Table of Contents

## TAB 1: "I CAN" - THE SYSTEM (Doc. 10) Page

### System Overview

Why a System -----	1
Your Activities -----	1
Importance of the System -----	1
Your Commitment -----	2
Time Required -----	2

### The Team

What is a Team? -----	3
Purpose of the Team -----	3
Team Roles and Longevity -----	4-5
Roles and Responsibilities Flow Chart	6

### Team Calls

Chart on Team Calls/Roles by Month-----	7
Conference Call Number -----	7
Context of the Teams -----	7
Content of the Calls -----	8
<b>I CAN Blitz!</b> -----	9-10

### Registration

Registration Process -----	10
Partner Placement -----	10-11
Consumer Placement -----	11

### Other System Requirements

Upgrade Information-----	12
Bill Me Later Program -----	12
Annual Renewal and Auto Orders -----	13

<b>Retirement</b> -----	13
-------------------------	----

## TAB 2: INVITATION/PRESENTATION

Doc.20	How to Get Started
Doc.21	Invitation Letter SAMPLE
Doc.22	What Makes Mannatech Unique?
Doc.23	6-months in "I CAN" Program - Registrations Diagram
Doc.24	Additional Resources List

## TAB 3: TEAMS & CALLS

Doc.30	Team Chart: All Groups
Doc.31	Partners Registration & Placement
Doc.32	Consumers Registration & Placement

### Monthly Tabs (purchased - either Jan-Dec or 1-12)

*Insert Forms for EACH month:*

- Monthly Contact Manager (Form 6)
- I CAN Plan My Schedule (Form 7))
- Team Call Worksheet (Form 8)



#### **TAB 4: GROUP 1 TEAM MEMBERS**

Doc. 40 Group 1 Team Members Sheet

→ Place forms that you receive from each new Group 1 team member behind this Tab

#### **TAB 5: GROUP 2 TEAM MEMBERS**

Doc. 50 Group 2 Team Members Sheet

→ Place forms that you receive from each new Group 2 team member behind this Tab

#### **TAB 6: GROUP 3 TEAM MEMBERS**

Doc. 60 Group 3 Team Members Sheet

→ Place forms that you receive from each new Group 3 team member behind this Tab

#### **TAB 7: GROUP 4 TEAM MEMBERS**

Doc. 70 Group 4 Team Members Sheet

→ Place forms that you receive from each new Group 4 team member behind this Tab

#### **TAB 8: FORMS & APPENDIX**

##### **Registration Forms**

- Form 01 My Life in 12 Months
- Form 02 My Team
- Form 03 Registration Form
- Form 04 Mannatech Terms and Conditions
- Form 05 Mannatech Signature Form

##### **Other Forms**

- Form 06 Monthly Contact Manager
- Form 07 **I CAN** Plan My Schedule
- Form 08 Team Call Worksheet
- Form 09 Welcome Letter from Manager SAMPLE
- Form 10 Junior Associate Checklist
- Form 11 Senior Associate Checklist
- Form 12 Trainer Checklist
- Form 13 Manager Checklist

##### **Appendix**

- Append 01 How Teams Function
- Append 02 I CAN Plan for Financial Security

