



# South Africa Application Form—Associate Instructions

## How to Join the Mannatech Family **1**

Select one option from the choices below and check the corresponding field on the Application.

### Included in all options:

- Mannatech Information Pack
- Purchasing Privileges at Associate Cost

	CODE NO.	PRICE
<b>1. Premium Optimal Health Pack (AS)</b>	101917	<b>\$1099</b>
<b>2. Essential Optimal Health Pack (MA)</b>	101417	<b>\$329</b>
<b>3. Basic Packs (PA)</b>		
Optimal Health	100417	<b>\$99</b>
Advanced Ambrotose™ Bulk 150g	100717	<b>\$109</b>
<b>4. Basic Associate Registration Pack (PA)</b>	100317	<b>\$39</b>
Single product of your choice up to \$35 wholesale, or choose either 1 Ambrotose AO™ (60 capsules), 2 MannaBears™ or 2 Glyco-Bears.		

All prices are in U.S. dollars.

The purchase of a Premium, Essential or Basic Pack is optional and is not a requirement to participate in the Mannatech Compensation Plan. All packs listed (except the \$39 Associate Registration Pack) include qualification credit for business period of pack purchase.

### Custom Packs

The following Custom Packs are available, and must be purchased online. Follow instructions at [mannatech.com](http://mannatech.com).

	CODE NO.
<b>• Premium Custom Pack (AS)</b>	102117
Includes 1 complimentary ImmunoSTART™ (60 chewable tablets), 1 Ambrotose, AO™ (240 capsules) and 1 PLUS (90 caplets)	
<b>• Essential Custom Pack (MA)</b>	101817
Includes 1 complimentary Ambrotose AO™ (60 capsules) and 1 PLUS (90 caplets)	

## Associate Information **2**

### “Mail To” Information

### “Ship To” Information (if different from “mail to”)

Provide accurate information to be assured your orders and checks can be delivered correctly. “Mail To” information must be submitted in writing to Mannatech, Incorporated. “Ship To” information may be changed through the Mannatech Web site, [mannatech.com](http://mannatech.com), or by calling Mannatech Sales Support at 0800 981 117.

### Sponsor Information

### Enroller Information

Sponsor and Enroller Information must be filled in before submission of the Application. Speak with the person who contacted you about Mannatech about filling in this information.

## Automatic Order Want a FREE Product? **3**

Sign up for Automatic Order now, and you will receive a free Mannatech product.† You will also receive the **10% DISCOUNT\*** on your automatic product orders for each business period.

- **Check the box, “Yes, I want to save 10%.”**
- **Choose the products** you would like to receive each business period (4 weeks.) (Refer to the *Mannatech Product Guide* for product pricing.)
- **Total the order.** This amount will be charged to your credit card each business period (4 weeks) until Mannatech receives notice of cancellation from you.\*\* (Please provide all information under “Payment Information” area.)

\* Associates receive a 10% discount on the Associate cost of all automatic product orders on the S.A. Associate Application and Agreement. Changes by mail/fax or phone to the product selection or quantity on the Automatic Order will reduce the discount to 5% on the next generated Automatic Order. Changes to credit card information and shipping address as well as any changes made through the Mannatech Web site will not affect the 10% discount.

\*\***IMPORTANT:** Unless a specific business period is requested, the initial order will be shipped after verification of payment. Every business period thereafter, orders will be generated on or about every 28 days from the creation date of your Automatic Order, after verification of payment. This process will create 13 shipments per calendar year, one in each four-week Mannatech Business Period. Mannatech will recalculate your order total if inaccurate and make any necessary corrections.

**NOTE:** Mannatech reserves the right to hold orders for verification of payment. Declined credit card orders will be held for authorization 10 business days.

## Payment Information (complete and sign) **4**

Provide all information about your method of payment, including your credit card number and expiration date.

## Authorization (your signature is required) **5**

You must first read and understand the “South Africa Associate Terms and Conditions” on page three of this document, and then sign the application.

If the applicant is under the age of 18, parents or legal guardian(s) must also sign and date the Application (pg. 2), the Terms and Conditions (pg. 3) and the “Letter of Consent” for minor children MOD 1802001.

## Submitting Your Application

### By PHONE:

Call **0800 981 117**

### By FAX:

Fax the completed Application to **0800 981 113**. Include payment information with your order.

**If ordering by fax, do not fax twice or mail hard copy of order to Mannatech.**

### By MAIL:

Send the completed Application with payment information to:  
**ATTN: South Africa Operations  
Mannatech, Incorporated  
600 S. Royal Ln., Suite 200  
Coppell, TX U.S.A. 75019 USA**

## † Automatic Order Free Product Terms and Conditions

- All new Associates are eligible to receive a one-time free product of their choice when they sign up for a new Automatic Order.
- The free product must not exceed \$35.00 wholesale value (Associate cost), or you may choose 1 Ambrotose AO™ (60 capsules), 2 MannaBears™ or 2 Glyco•Bears™.
- The free product will be shipped with the first Automatic Order.
- Free products are not eligible for returns or exchanges.
- The total wholesale value of the Automatic Order must be equal to or greater than the free product selected.





# Application Form—South Africa Associate Terms and Conditions

FOR OFFICE USE ONLY/  
ACCOUNT NUMBER

1. Upon acceptance of this application by Mannatech Swiss International GmbH (hereinafter referred to as the "Company") and the issuance of an account number, I am authorized as an Independent Associate ("Associate") as of the date of this Associate Application & Agreement. The provisions of the Mannatech Policies and Procedures, as amended from time to time and Compensation Plan, as amended from time to time, are expressly incorporated hereto. This Associate Application and Agreement, the Policies and Procedures, as amended from time to time and Compensation Plan, as amended from time to time, are accordingly collectively referred to as "the Agreement". The term of the Agreement is one year.
2. As an Associate, I must submit a valid identification number (or its equivalent) before being issued with a Company Account Number. I understand that if I only use the Company's products and do not participate in the Compensation Plan, I will not be regarded as an Associate but as a Member. I will only become an Associate, and thus an independent distributor, once I sponsor my first Associate and become entitled to participate in the Compensation Plan. The Company is not responsible for withholding, and shall not withhold or deduct from my bonuses and commissions, if any, taxes of any kind, unless such withholding becomes legally required. I agree to be bound by all sales tax collection agreements between the Company and all appropriate taxing jurisdictions, and all related rules and procedures.
3. I understand that as an Associate:
  - a. I have the right to purchase products and services from the Company at Associate cost.
  - b. I have the right to offer for sale the Company products and services in accordance with this Agreement.
  - c. I have the right to establish a downline organisation of Associates and/or Members and to register persons in the Company for this purpose. If I do, I will be responsible for training my downline organisation on effective and lawful methods of building a successful business.
  - d. I am an independent contractor and not an employee, agent, partner, legal representative or franchisee of the Company. I will determine my own working hours and methods of procuring orders. I am not authorized to and will not incur any debt, expense or obligation or open any checking account on behalf of, for, or in the name of the Company. I agree that I will be solely responsible for paying all expenses that I may incur, including but not limited to travel, food, lodging, secretarial, office, long distance telephone and other expenses. I UNDERSTAND THAT I AM AND SHALL BE TREATED AS AN INDEPENDENT CONTRACTOR OF MANNATECH FOR ALL PURPOSES, INCLUDING FOR ANY TAX PURPOSES.
  - e. I will use the Retail Sales Invoice (Mannatech Online Document #1805917) provided by the Company, which outlines the date of the sale, the name and address of the merchant, buyer's right to cancel statement (part of this Agreement), and address where the buyer can send the cancellation notice for the sale of Company products. I understand that I must keep accurate records of retail sales, and that the Company may periodically ask me to provide documentation of such sales to the Company.
  - f. I will use only the sales contracts and order forms that are provided by the Company for the sale of its products, and I will follow all policies and procedures established by the Company for the completion and processing of such contracts and orders.
  - g. I will use only Company-approved promotional materials when representing the Company, offering the business, Compensation Plan, training other Associates and/or making representations as to the products. I agree to pres-

ent the Compensation Plan and Company products as set forth in official Company literature. I will make no claims, statements, disclosures, representations or warranties regarding potential income, earnings, products, or services that are not printed in the Company's literature in either selling the products or in meeting with prospective Associates.

- h. This section intentionally left blank.
  - i. In order to be eligible to receive bonuses and commissions, I will order only enough products for a four-week period to reasonably fill my needs. All products purchased will be for personal use, sale to or use by an end-consumer, and I will not purchase any products or services solely for the purpose of qualifying for overrides, commissions or bonuses.
  - j. If I fail to annually renew my Agreement, I understand that I will lose my rights as an Associate, including rights to my downline organization, bonuses and commissions pursuant to the Company Compensation Plan until such time that I have renewed my position in accordance with the terms of the then-current Compensation Plan.
4. I may not assign any rights or delegate my duties under this Agreement without the prior written consent of the Company. Any attempt to transfer or assign this Agreement without the express written consent of the Company renders this Agreement voidable at the option of the Company and may result in termination of this Agreement.
  5. I will comply with all national, provincial, federal, and municipal laws, ordinances, rules and regulations and will make all reports and remit all withholdings or other deductions as may be required by any national, provincial, federal, or municipal law, ordinance, rule or regulation.
  6. The Agreement as defined above constitutes the entire contract between the Company and myself. Any promises, representations, offers or other communications not expressly set forth in this Agreement are of no force or effect. To the extent of any conflict or inconsistency between this Agreement and any other agreement, this Agreement shall supersede and prevail over any term of any other agreement as to the matters addressed herein. To the extent of any conflict or inconsistency between this Associate Application and Agreement and the Policies and Procedures (in their current form or as subsequently modified), the Policies and Procedures shall in all instances supersede and prevail over any term of this Associate Application and Agreement as to the matters addressed herein.
  7. I agree to carefully READ and COMPLY with the Associate Policies and Procedures and the Compensation Plan, both of which, together with this Application, constitute the Agreement. I understand that the Policies and Procedures and the Compensation Plan may be amended from time to time, and I agree that any revisions or amendments shall become binding for me upon the publication of such revisions on Mannatech Online Documents or as officially announced in any Company communication. The continuation of this Agreement or my acceptance of bonuses or commissions shall constitute my acceptance of this Agreement, and any and all amendments. I understand that I must be in good standing, and not in violation of any of the terms of this Agreement, in order to be eligible to receive any bonuses or commissions. I understand that I shall control the manner and means by which I operate my Company business, subject to my compliance with the Agreement and applicable law. In the event that a provision of this Agreement is held to be invalid or unenforceable, such provision shall be reformed only to the extent necessary to make it enforceable, and the balance of the Agreement will remain in full force and effect.
  8. To the extent permitted by law, the Company, its directors, officers, shareholders, employees, assigns and agents (collectively referred as "Affiliates") shall not be

liable for, and I release the Company and its Affiliates from, and waive all claims for any loss of profits, indirect, direct, special or consequential damages or any other loss incurred or suffered by me as a result of: (a) my breach of this Agreement or the Policies and Procedures; (b) the promotion or operation of my account and any activities related to it (e.g., the presentation of products or Compensation Plan, the operation of a motor vehicle, the lease of meeting or training facilities, etc.); (c) any incorrect or wrong data or information provided by me; or (d) the failure to provide any information or data necessary for the Company to operate its business, including without limitation, my registration and acceptance of the Compensation Plan or the payment of commissions or bonuses. I agree that the entire liability of the Company and its affiliates for any reason whatsoever related to the relationship of the Company and myself, including, but not limited to, any cause of action sounding in contract, tort or equity, shall not exceed and shall be limited to the amount of products I have purchased from the Company under this Agreement or any other agreement that are in resalable condition.

9. This Agreement will be governed by and construed in accordance with the laws of South Africa.

### Notice of Cancellation

I understand that I, the buyer, may CANCEL this Agreement, without any Penalty or Obligation, at any time prior to midnight of the THIRD BUSINESS DAY after the date of this transaction. If I cancel, any property traded in, any payments made by me under this Agreement, and any negotiable instrument executed by me will be returned to me within TEN BUSINESS DAYS following receipt by the seller of my cancellation notice, and any security interest arising out of the transaction will be cancelled. If I cancel, I must make available to the seller at my residence, in substantially as good condition as when received, any goods delivered to me under this Agreement, or I may, if I wish, comply with the instructions of the seller regarding the return shipment of the goods at the seller's expense and risk. If I do make the goods available to the seller and the seller does not pick them up within 20 days of the date of my Notice of Cancellation, I may retain or dispose of the goods without any further obligation. If I fail to make the goods available to the seller, or if I agree to return the goods to the seller and fail to do so, then I shall remain liable for performance for all obligations under this Agreement.

I understand that to cancel this transaction, I am required to mail or deliver a signed and dated copy of the Notice of Cancellation or any other written notice, to the address in this contract NOT LATER THAN MIDNIGHT of the Third Business Day after the date the Agreement is submitted to the Company. I understand that I must give notice of cancellation by a method that will allow me to prove that I gave notice, including registered mail, fax or by personal delivery.

By signing below, I confirm that I have read and understand the statements above and the Company's requirements regarding accuracy of representations regarding its products and Compensation Plan.

X \_\_\_\_\_  
SIGNATURE OF APPLICANT

X \_\_\_\_\_  
SIGNATURE OF CO-APPLICANT

DATE \_\_\_\_\_

Attn: South Africa Operations  
Mannatech, Incorporated  
600 S. Royal Ln., Suite 200  
Coppell, TX 75019 USA  
0800 981 117  
mannatech.com